

BIHAR VIKAS MISSION

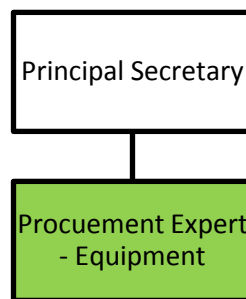
Job Description



1. General Information:

Position Title:	Procurement Expert - Equipment
Reports to:	Principal Secretary – Health Department
Department:	Bihar Vikas Mission
Job Code:	

2. Organization Chart



3. Key Accountabilities

Strategizing and Expert Advisory

- Provide technical inputs to support the Health Department in carrying out the process of large scale procurement of medical and healthcare equipment for the state-run health services, while ensuring principles of efficiency, economy and transparency are followed to attain the best value for money
- Guide the Department in increasing the efficiency of the of the procurement process by establishing standard operating procedures to reduce cycle time and cost of procurement
- Execute and ensure that the procurement procedures are developed keeping in view the WHO norms, Standard Treatment guidelines, State Guidelines for procurement of healthcare good and services and through extensive consultations with specialists and super-specialists in the State
- Support the Department to adopt a streamlined procedure for procurement, storage and distribution through IT enabled services like e-tendering & e-procurement
- Conduct and lead 'pre-bid conferences' and also debriefing of the bidders post the award of contracts
- Provide expert advice to the Health Department in drafting and management of contracts and agreements with external parties, ensuring compliance with established guidelines and procedures
- Assist Department with preparing RFPs for vendor selection and tender documents ensuring that the department requirements are accurately captured and the documents adhere to the established guidelines and procedures
- Review performance of all contracts on a periodic basis, address and analyze major issues and identify corrective actions with relevant functionaries in the Department
- Provide guidance to Department in carrying out negotiations with external parties (contractors, vendors etc.) concerning price, quality and delivery conditions for goods and / or services and personally lead / participate in major negotiations, ensuring favourable terms and conditions for the State departments
- Ensure robust contract monitoring and control mechanisms to ensure effective assessment of all

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options in each set of circumstances throughout the life of the contract

Continuous Improvement

- Identify opportunities for continuous improvement of systems, processes and practices taking into account international and national best practices, in order to facilitate cost optimization and productivity improvement

Policies, Systems, Processes & Procedures

- Recommend improvements to functional procedures and follow all relevant departmental policies, processes, standard operating procedures and instructions so that work is carried out in a controlled and consistent manner

Related Assignments

- Perform other related duties or assignments as and when required

4. Qualifications and Experience

Essential

- Master's degree or higher in Biomedical Engineering
- Minimum 15 years of post-qualification experience in medicine and healthcare sector with at least 7 years of experience in medical logistics, pharmaceutical procurement systems, supply chain management and optimization and contract management for medical / healthcare equipment for Government / private hospitals or central / state ministry or department
- Minimum 3 years of experience of managing / working in procurement in DGS&D office or State procurement office

Preferred

- Less than 70 years of age as on 1st January 2017
- Experience of working with state and national level large scale projects (budget value of more than Rs. 500 crores) will be given preference with proven records of execution of the project
- Experience of working with Central / State government agencies, multilateral development and bilateral agencies (e.g. World bank, DFID, UNDP, ADB, WHO, NRHM,) in procurement and contract management for medical / healthcare equipment
- Demonstrated ability and significant experience in creation of large scale tenders, RFPs and related documents, empanelment, bid process and bid process management for healthcare equipment
- Certificates / Diploma / Courses in relevant areas will add weight to the candidature
- Honors / Awards / discourses / recognized publications in relevant area will be an added advantage

5. Knowledge and Other Skills

- Strong written and oral communication skills
- Excellent knowledge of procedures and processes related to procurement of goods and services and contract management
- Extensive knowledge of pharmaceuticals related quality systems established by Indian regulatory bodies like Central Drugs Standard Control Organization
- Experience in vendor management, contract negotiations, costing and procurement planning
- Strong vendor management skills
- Fluency in written and spoken English and Hindi